Journey to the Cloud - Cloud Readiness Assessments

IT leaders are under increasing pressure to do more with less money. They are constantly bombarded by outside influences such as partners, vendors, industry forums and industry analysts all saying that the time is right to move to the cloud. It is easy to be lured with the quick wins that the cloud promises, such as 'rapid return on investment', 'you only pay for what you use', 'flexible and scalable', 'you don't have to worry about security', 'it's all managed for you so you can concentrate on strategy'.

The reality can be somewhat different with information flows from the same outside influences warning about the pitfalls of moving to the Cloud without the correct planning. Many people have heard about early adopters who have made the move and are experiencing problems associated with performance and ever increasing costs but they are unable to move providers.

Who to choose?

There are a vast amount of service providers to choose from and all promise the highest levels of availability, security and performance. It's a major undertaking for anyone to review the market offerings and to assess costs and the level of risk associated with a move to the cloud. Let alone considering data security, threat defence, network security identity and access control.

Which service is relevant?

Then there is the consideration of the actual services available in the cloud: Public or Private, Platform as a Service or Software as a Service, Infrastructure as a Service or Backup as a Service, Business Continuity in the cloud...

Cloud Anxiety

Next come the big questions: "What is suitable for me and my business?", "Do I have the time to look at this?", "Do I have the expertise in my business?", "How much money will I save?"

This leads to an unpleasant situation for the IT manager which is widely known as "cloud anxiety" - not knowing which way to turn.

How can EACS help?

EACS provides cloud readiness assessments where we will work with your IT leaders and internal stakeholders to understand your business drivers and strategy. We will install a number of toolsets to discover the underlying architecture, the applications in use, how well they are performing, and the suitability of moving to the cloud. Any

Office 365, Amazon, Azure, BaaS, IaaS, DaaS, PaaS, Private, Public, Hybrid, Security

Pay as you go

Should be looking at opex

Analysts say you should

Fast ROI

Everyone else is doing it

You need to do more with less budget

governance or legislative requirements will be detailed along with the security requirements that a cloud-based service would have to provide.

EACS will present the findings of the discovery work along with recommendations of the suitability of the environment to move to the cloud. It may not be possible for your organisation to move the environment to the cloud immediately. It is more likely that there will be a progressive move starting with the applications or infrastructure that can easily be moved with cost savings clearly identified. For this reason, EACS will determine a migration path of services and infrastructure to the cloud matching the business strategy and ensuring that cost savings and competitive advantage are maintained.

EACS will report on the current costs of running the existing environment, including the costs of current assets, the depreciation cycle and associated support costs. We will then compare this with the costs associated with a cloud-based service and the associated implementation and support costs.

You will have a document and presentation that can be tailored for use internally for your IT strategy and which will assist you in presenting any findings to the internal board or governance structure.

Our Expertise

EACS has relationships with a number of cloud providers including Microsoft, Cisco, VMware and Carrenza. We believe our expertise lies in designing a solution that utilises the right technology with the right cloud provider to match our customers' business drivers and price-point, and is fully compatible with the technology currently in use.

Managed Service

EACS has developed a portfolio of managed services to complement our cloud proposition. Services range from remote telephone support and administration, to a fully monitored and managed service. We use the best of breed technologies from leading vendors to manage our customers' environments whether on premise, remotely hosted, private or public cloud. We also manage cloud services, such as Microsoft Azure and Office 365, for our customers.

Our skilled consultants and project managers will assist in ensuring that any migration to the cloud minimises the impact to the business, all risks are clearly reviewed and identified and that the cost efficiencies are realised.

Partnering with EACS

The overall customer experience is key to the success of any IT service. By partnering with EACS you will be able to rely on clearly defined and consistent service levels whilst sharing risks with an experienced partner.

This will allow you to focus on improving the quality of IT services being delivered within your business by focusing on innovation and aligning projects to business strategy.

With a clear understanding of the costs of delivering IT services it will make it much easier to manage budgets and to measure the success of improvement initiatives.

If you are considering a move to the cloud and would like further information on a cloud readiness assessment, please call us on:

0845 3379 146.