

Company Overview

With international offices across three continents, Aviate is a global institutional equity brokerage that is entrepreneurial and client-focused, leveraging global themes, structural change, and valuation anomalies.

Founded in 2007, it already has a successful organic expansion into the U.S. and Asia. Through a strong focus on big ideas that generate performance for their clients, Aviate has built a reputation for high-touch client service by some of the world's leading asset managers and hedge funds.

The Solution

Aviate have been a EACS customer since 2012, having previously taken support and disaster recovery solutions. Aviate's server infrastructure was approaching end of life, and was due for replacement. EACS upgraded Aviate's core operation systems and virtualised their main services, which they in turn migrated to their offsite private cloud platform, downsizing Aviate's communications room. This includes Aviate's storage and remote access services.

In managing the migration of Aviate's new server infrastructure to the private cloud platform, they ensured that all Microsoft licenses required – which were necessary for this project – met



terms and agreements. As part of the infrastructure migration they deployed a full audit of Aviate's software licensing, including a review of their backup requirements.

The Results:

Migrating the servers from on-site to the offsite private cloud platform had a number of benefits. Firstly, it reduced the space, power, and cooling demands for Aviate's office, delivering substantial monetary savings as well as maximising the use of floor space. The project allowed the company to reassess the servers and systems, and update where necessary. Offsite infrastructure has increased Aviate's overall business resilience. The cloud platform delivers immediate and easy, resilient access to data and files on demand, from any location.

Client Quote:

"We are really pleased with the high level of quality service and project management from EACS, which they consistently deliver. Our server migration was carried out efficiently, with as little disruption of our daily activities as was possible. As part of the migration, EACS are also managing the Microsoft licensing, which has helped save us money on upfront costs."