

# Tendring District Council



## Utilising Digital Transformation to provide quantifiable time savings

Tendring District Council is based in Essex, England and have worked with Sophos and **eacs** for their IT security needs since 2014. Sophos is a worldwide leader in next-generation cybersecurity, protecting more than 500,000 organizations and millions of consumers in more than 150 countries from today's most advanced cyberthreats. **eacs** is the expert in the delivery of IT services to the mid market. It is an award winning and trusted provider of IT solutions and managed services to a wide range of UK organisations of all sizes.

**Tendring**  
District Council



### Business Challenges

Several years ago, Tendring District Council implemented on-premise Sophos Endpoint Protection Advanced and was happy with the solution. A recent digital transformation project has now been the council's focus in order to move all services and servers to a cloud environment.

*"Sophos Central has more bells & whistles and it provides quantifiable time savings."*

With this in mind, the council opted to transition to cloud-based Sophos Central, working in partnership with **eacs**.

This was completed in May 2020 and has importantly supported the company in working remotely during the coronavirus outbreak. IT security has continually been a priority for the council. A minor ransomware incident caused the team to be highly aware of the prevalence of attacks in their sector.

**SOPHOS**  
Cybersecurity evolved.

### The Technical Solution

The council moved to Sophos Central for cloud-based IT security for endpoints and servers with the added benefit of ransomware protection from Intercept X Advanced with EDR. The council also called in Sophos Professional Services to assist with the install. The team at the council played close attention throughout the process and used this as a way of learning about the solutions, which include:

- Sophos Central: A unified console for managing Sophos products
- Intercept X Advanced for Server with EDR: Protects virtual and physical servers without sacrificing performance, including one-click Server Lockdown
- Intercept X Advanced with EDR: Signatureless anti-exploit, anti-ransomware and root cause analysis that protects endpoints from advanced threats
- Professional Services: Consultation, implementation and configuration of solutions aligned with security needs and Sophos best practices



# Tendring District Council

## Business Benefits

Sam Wright is Cyber Security & Systems Manager at Tendring District Council. He lists the benefits of the Sophos/eacs partnership and moving to Sophos Central as being:

- Automation: The automation in Sophos Central when detecting and alerting potential threats eases the pressure on the IT team
- The interface: The team finds the Sophos Central interface very easy to use, particularly when working remotely, with no issues at all
- Threat analysis: Sam is impressed with the Sophos Endpoint Detection and Response (EDR) threat analysis in Intercept X Advanced with top threat indicators, live discovery and multiple categories and queries
- Behaviour analysis: Intercept X Advanced examines the behaviour of attacks rather than definition – a different approach that provides heightened security
- Data security: Device Control within Sophos Central keeps data safe and the council compliant with GDPR
- Price: Sam believes he got a good deal from Sophos with council-specific pricing
- Service: The council is pleased with the service it has received from Sophos and eacs with help whenever it's needed"

Sam is so pleased with Sophos services and the solutions provided that he has recommended them to his peers in the Essex Online Partnership – a collaboration of authorities including emergency services – and he also ran a demo for them.

"I'm always happy to recommend Sophos & eacs," he says. "It's easy to use, makes complete sense and empowers our technicians. Plus, Sophos is a well-established and trusted company that's here for the long term. Sophos definitely plays a key role in our digital transformation project."

Testament to the hard work carried out by the team, Tendring District Council has now been shortlisted in The MJ Achievement Awards 2020, in the Digital Transformation category.

***"Our technicians are very happy with eacs & Sophos Central. It makes it easy for them to drill down, review and investigate any issues that arise. It just makes sense and it empowers our team."***

.....

Founded in 1994, eacs supplies practical, innovative and cost-effective IT products, solutions and services to businesses. Visit [www.eacs.com](http://www.eacs.com) or call 0800 8047 256 to learn more about how eacs can support your IT needs.

